Copyright is owned by the Author of the thesis. Permission is given for a copy to be downloaded by an individual for the purpose of research and private study only. The thesis may not be reproduced elsewhere without the permission of the Author.

# A Rapid Evaluation Method to Improve Project Decision-Making Associated with Natural Resources

A dissertation presented in partial fulfilment of the requirements for the degree of

**Doctor of Philosophy** 

in

Natural Resource Management

Massey University, New Zealand



Camila Rocío del Rosario Reyes Santolalla 2013

### **ABSTRACT**

Today Multiple Criteria Analyses (MCAs) are widely used for project appraisals. In order to include the short and long term consequences that a project can have, most MCA models are built on a project specific basis. In addition, there is a proliferation of projects being put forward for consideration, thus the work of decision makers has become extremely time and resource consuming. The aim of this research is to develop and test an integrated method for project appraisal which can be used by decision makers to evaluate a diverse range of project proposals in a timely and resource efficient manner.

This led to the creation of a generic method that could be applied to all projects in the first instance. The research employed a modified Leopold matrix to create a checklist to be used as an initial tool to select key attributes for inclusion in the decision making analysis. This standardized approach allows decision makers to work with available data in the first instance to avoid excessive time and resource expenditure. MCA forms the basis of this rapid evaluation method (REM), as it can accommodate the integration of heterogeneous criteria that are measured by differing metrics. The explicit expression of preferences for certain decision attributes, a key element in the MCA process, is utilized here and a modified Delphi approach, using independent experts is employed to determine attribute weightings. From these, utility scores are calculated, sensitivity analyses conducted and recommendations made regarding the proposed project. At this point an 'accept' or 'reject' decision might be made or, alternatively there is a recommendation that a full independent MCA be executed. Taking this approach means that a unique and independent MCA will only be required for some projects. Therefore, this method accelerates the project decision-making process and reduces the overall resources needed for the appraisals.

Three diverse case studies are used to test and refine the REM. One is an energy project situated in New Zealand, another, a proposal for a privately owned abattoir in Chile and the third is a decision between two proposals relevant to the salmon farming industry in Chile. From this research it is clear that the application of the

REM can aggregate complex data into a pragmatic multi-criteria framework, improving the ability of agencies to estimate the trade-off between environmental, economic, and social impacts of a development project. The REM provides a benchmark for managers to determine whether a project should be accepted, rejected or requires more detailed analysis. This method has the potential to significantly reduce the time and cost involved in project evaluation.

Keywords: Multiple criteria analysis, analytical hierarchy process, project evaluation, integrated analysis, rapid evaluation method.

# **STATEMENT OF ORIGINALITY**

Student name: Camila Rocio dei Rosario Reyes Santolalia		
Student I.D.: 07266340		
I declare that:		
This is an original thesis and is entirely my own work.		
Where I have made use of ideas of others writers, I have acknowledged the source.		
Where I have used any diagrams or visuals I have acknowledged the source in every instance.		
This thesis will not be submitted as assessed work in any other academic course.		
Student's signature:		
Date:		

### **ACKNOWLEDGEMENTS**

I am indebted to a number of people for their help with this thesis. I am most grateful for the guidance of my supervisors, Associate Professor John Holland and Dr Sue Cassells for their advice and encouragement during the period of my study. You have been a tremendous influence in my development as a researcher and I am endlessly grateful for your patience and generosity. This thesis would not have been possible without your invaluable input and attention to detail, and I thank you for your dedication.

Special thanks to my fellow colleagues in the postgraduate programme at Massey University, particularly to Jerry Teng, Katrina O'Connor, Fleur Hirst, Naomi McBride, María Fernanda Loureiro, Bruna Silva, Carol Thum, Licy Beux, Eduardo De Bortoli and Roberto Mascarenhas. Thank you for all your encouragement and friendship.

During the course of my study I travelled to Malaysia to participate in the International Symposium on Society and Resource Management (ISSRM), and to Chile to conduct two out of the three case studies. During those trips I was able to meet and discuss my activities with a large number of people associated in various ways with Natural Resources Management and project development evaluation. Also, for all three case studies, conducted within New Zealand and Chile, many experts were consulted, and they provided advice, information and ideas which were invaluable in undertaking this research. I am very grateful to all of them for the willingness with which they spared time to talk to me and the information they provided.

Finally, I would like to thank my parents, Iris Santolalla and Rodrigo Reyes, for their continued support throughout this endeavour; and most importantly, to my partner Nicolás Bitsch, for your understanding, encouragement and sacrifice throughout this PhD journey. 'Thank you' doesn't seem enough.

This research was funded by the Centre for Investigation of Patagonian Ecosystems (CIEP), and the National Commission of Scientific Research and Technology (CONICYT) from the Chilean Government.

# **TABLE OF CONTENTS**

ABSTRA	CT	
STATEM	ENT OF ORIGINALITY	111
ACKNOV	VLEDGEMENTS	V
TABLE O	F CONTENTS	VII
LIST OF	TABLES	XI
LIST OF	FIGURES	XIV
LIST OF	ACRONYMS	XVII
DEFINITI	ONS OF TERMS USED	XIX
1 CH	APTER ONE – INTRODUCTION	1
1.1 F	PROBLEM STATEMENT	1
1.2 A	NIM AND OBJECTIVES	2
1.3 L	IMITATIONS	3
1.4 lr	MPORTANCE OF THE RESEARCH	3
1.5 C	ONTRIBUTION TO KNOWLEDGE	4
1.6 T	HESIS OUTLINE	4
2 CH/	APTER TWO - LITERATURE REVIEW	7
2.1 T	HE NATURE OF NRM DECISION-MAKING	8
2.1.1	Multiple stakeholders	10
2.1.2	Multidisciplinary management	11
2.1.3	Measurement uncertainty	12
2.2	SUSTAINABLE MANAGEMENT OF NATURAL RESOURCES	13
2.2.1	Market failure and government intervention	14
2.2.2	Sustainability	15
2.3 F	ROLE OF INSTITUTIONS IN NRM	
2.3.1	Project evaluation and the decision-making process	22
2.3.2	Failure to fulfil sustainable development objectives	24
2.4	DECISION-MAKING TECHNIQUES FOR PROJECT APPRAISAL	
2.4.1	Cost-benefit Analysis	27
2.4.2	Environmental Impact Assessment	
2.4.3	Social Impact Assessment	39
2.4.4	The single nature of current project appraisal techniques	
2.5 lr	NTEGRATED ASSESSMENT	
2.5.1	The rationale for integrated assessment in project evaluation	
2.5.2	Multiple Criteria Analysis	47
253	A rapid integrated method to support project evaluation	51

2.6	С	ONCLUSION	56
3	СНА	PTER THREE - DECISION FRAMEWORK AND METHOD DEVELOPMENT	59
3.1	M	ULTIPLE CRITERIA ANALYSIS SOFTWARE	60
3.	1.1	Software selection	60
3.	1.2	Software package	63
3.	1.3	The decision process in LDW	65
3.	1.4	Structure the problem	66
3.2	M	ETHOD DEVELOPMENT	67
3.2	2.1	Formal objeCtives of the method	69
3.2	2.2	Decision alternatives	69
3.2	2.3	Attribute selection	71
3.2	2.4	Determining the value of attributes	91
3.2	2.5	Determining weights for objectives/attributes	94
3.2	2.6	Ranking alternatives	103
3.2	2.7	Sensitivity analyses	104
3.2	2.8	Make a decision or recommendation	105
3.3	С	ASE STUDY SELECTION	106
3.	3.1	Purpose of the case studies	106
3.	3.2	Data and information sought to inform case studies	107
3.	3.3	Criteria development for case study selection	107
3.	3.4	Case study approach	108
3.4	С	ONCLUSION	109
4	СНА	PTER FOUR - CASE STUDY 1: WIND FARM	111
4.1	IN	ITRODUCTION	111
4.2	Р	ROJECT BACKGROUND	112
4.3	ID	DENTIFYING THE KEY ATTRIBUTES AND THEIR MEASURES	116
4.	3.1	Measures of economic development	121
4.	3.2	Measures of environmental protection	125
4.	3.3	Measures of social acceptability	132
4.4	0	BJECTIVE OF THE STUDY	143
4.5	D	ETERMINING THE WEIGHTS FOR EACH ATTRIBUTE	143
4.	5.1	Round one of the interactive process	144
4.	5.2	Round Two of the interactive process	148
4.	5.3	Round Three of the interactive process	152
4.	5.4	Quantifying the evolution of agreement among the experts	154
4.6	R	ANKING THE ALTERNATIVES	158
4.7	S	ENSITIVITY ANALYSES	161
4.8	М	AKING THE RECOMMENDATION	163

5	CHA	APTER FIVE - CASE STUDY 2: ABATTOIR	165
5.1	I۱	NTRODUCTION	165
5.2	В	ACKGROUND TO THE PROJECT	166
5.3	С	BJECTIVE OF THE STUDY	168
5.4	Ic	DENTIFYING THE KEY ATTRIBUTES AND THEIR MEASURES	168
5.4	4.1	Measures of Economic Development	173
5.4	4.2	Measures of Environmental Protection	177
5.4	4.3	Measures of Social Acceptability	183
5.5	D	ETERMINING THE WEIGHTS FOR EACH ATTRIBUTE	188
5.8	5.1	Round One of the interactive process	188
5.8	5.2	Round Two of the interactive process	192
5.8	5.3	Round Three of the interactive process	195
5.8	5.4	Quantifying the evolution of agreement among the experts	197
5.6	R	ANKING THE ALTERNATIVES	201
5.7	S	ENSITIVITY ANALYSES	204
5.8	M	1AKING THE RECOMMENDATION	207
6	CHA	APTER SIX - CASE STUDY 3: SALMON FARMING	209
6.1	I۱	NTRODUCTION	209
6.2	В	ACKGROUND TO THE PROJECT	211
6.3	С	BJECTIVE OF THE STUDY	214
6.4	Ic	DENTIFYING THE KEY ATTRIBUTES AND THEIR MEASURES	215
6.4	4.1	Measures of Economic Development	218
6.4	4.2	Measures of Environmental Protection	225
6.4	4.3	Measures of Social Acceptability	230
6.5	D	ETERMINING THE WEIGHTS FOR EACH ATTRIBUTE	234
6.3	5.1	Round One of the interactive process	235
6.3	5.2	Round Two of the interactive process	238
6.3	5.3	Round Three of the interactive process	240
6.3	5.4	Quantifying the evolution of agreement among the experts	242
6.6	R	ANKING THE ALTERNATIVES	246
6.7	S	ENSITIVITY ANALYSES	248
6.8	M	AKING THE RECOMMENDATION	252
7	СНА	APTER SEVEN – DISCUSSION AND CONCLUSION	253
7.1	V	VHAT MAKES THIS FRAMEWORK A REM	253
7.2	V	VHAT MAKES THE METHOD NOVEL	256
7.3	Т	HE USE OF CASE STUDIES TO TEST AND REFINE THE METHOD	257
7.4	V	VHAT MAKES THE MODEL USEFUL	259
7.5	С	CONCLUSION	260

8	REFERENCES	.263
9	APPENDIX A – CASE STUDY ONE	. 299
10	APPENDIX B – CASE STUDY TWO	. 314
11	APPENDIX C – CASE STUDY THREE	327

# **LIST OF TABLES**

Table 2.1	Levels of Institutionalization of Environmental Principles	20
Table 2.2	Examples of Activities and Action Associated with Various Phases of Project	
	Development	34
Table 2.3	Project Activities and Environmental Elements in the Leopold Matrix	38
Table 2.4	Spectrum of Approaches for Integrating Economic, Social and Environmental	
	(ESE) Considerations	45
Table 3.1	A comparative analysis of MCA software capability for this study	62
Table 3.2	A MCA comparison between Criterion Decision Plus and Logical Decision for	
	Window	63
Table 3.3	Characteristics of Logical Decisions® for Windows TM Software	64
Table 3.4	Summary of general attributes for project appraisal	
Table 3.5	Economic, environmental and social selection attributes	86
Table 3.6	Attribute scores associated with each attribute level for those attributes evaluated	
	qualitatively	93
Table 3.7	The Scale of Relative Importance	96
Table 3.8	Comparison of three expert opinion methods	98
Table 3.9	Coefficient of variation and degree of consensus	.101
Table 3.10	Interpretation of Kendall´s W	.103
Table 4.1	Sub-division areas of the Turitea Reserve	114
Table 4.2	Full list of effects for the Turitea Wind Farm proposal	.118
Table 4.3	Relative significance and expected effects of Wind Farm on local vegetation	131
Table 4.4	Weights of economic development attributes from Round One	145
Table 4.5	Weights of environmental protection attributes from Round One	145
Table 4.6	Weights for the social acceptability attributes from Round One	146
Table 4.7	Inverse matrix for the weightings of the economic development attributes from	
	Round One	147
Table 4.8	Inverse matrix for the weightings of the environmental protection attributes from	
	Round One	.147
Table 4.9	Inverse matrix for the weightings of the social acceptability attributes from Round	
	One	.148
Table 4.10	Weightings for the economic development attributes from Round Two	149
Table 4.11	Weightings for the environmental protection attributes from Round Two	149
Table 4 12	Weightings for the social acceptability attributes from Round Two	.150

Table 4.13	Inverse matrix for the weightings of the economic development attributes from Round Two	. 151
Table 4.14	Inverse matrix for the weightings of the environmental protection attributes from	
	Round Two	. 151
Table 4.15	Inverse matrix for the weightings of the social acceptability attributes from Round Two	. 152
Table 4.16	Weightings for the economic development attributes from Round Three	
Table 4.17	Weightings for the environmental protection attributes from Round Three	
Table 4.18	Weightings for the social acceptability attributes from Round Three	
Table 4.19	Coefficients of Kendall for economic, environmental and social attribute weighting	
	for the three rounds	
Table 4.20	Final attributes weightings	. 158
Table 4.21	Turitea attributes net benefits under the different alternatives	
Table 5.1	Full list of effects for the Cisne Austral Lamb Export Abattoir	. 170
Table 5.2	Weightings for the economic development attributes from Round One	. 189
Table 5.3	Weightings for the environmental protection attributes from Round One	. 190
Table 5.4	Weightings for the social acceptability attributes from Round One	. 190
Table 5.5	Inverse matrix for the weightings of the economic development attributes from	
	Round One	. 191
Table 5.6	Inverse matrix for the weightings of the environmental protection attributes from	
	Round One	. 191
Table 5.7	Inverse matrix for the weightings of the social acceptability attributes from Round	
	One	. 192
Table 5.8	Weightings for the economic development attributes from Round Two	. 193
Table 5.9	Weightings for the environmental protection attributes from Round Two	. 193
Table 5.10	Weightings for the social acceptability attributes from Round Two	. 194
Table 5.11	Inverse matrix for the weightings of the economic development attributes from Round Two	194
Table 5.12	Inverse matrix for the weightings of the environmental protection attributes from	
	Round Two	. 195
Table 5.13	Inverse matrix for the weightings of the social acceptability attributes from Round	
	Two	. 195
Table 5.14	Weightings for the economic development attributes from Round Three	
Table 5.15	Weightings for the environmental protection attributes from Round Three	
Table 5.16	Weightings for the social acceptability attributes from Round Three	
Table 5.17	Coefficients of Kendall for economic, environmental and social attribute weighting	
	for the three rounds	
Table 5.18	Final attributes weightings	
Table 5.19	Abattoir net benefits associated with attribute scenarios	

Table 6.1	Full list of effects for the selection of a net-cage system for use in the salmon	
	farming industry	.217
Table 6.2	Cost of alternatives net-cage systems	.224
Table 6.3	Weightings for the economic development attributes from Round One	.235
Table 6.4	Weightings for the environmental protection attributes from Round One	.236
Table 6.5	Weightings for the social acceptability attributes from Round One	.236
Table 6.6	Inverse matrix for the weightings of the economic development attributes from	
	Round One	.237
Table 6.7	Inverse matrix for the weightings of the environmental protection attributes from	
	Round One	.237
Table 6.8	Inverse matrix for the weightings of the social acceptability attributes from Round	
	One	.237
Table 6.9	Weightings for the economic development attributes from Round Two	.238
Table 6.10	Weightings for the environmental protection attributes from Round Two	.239
Table 6.11	Weightings for the social acceptability attributes from Round Two	.239
Table 6.12	Inverse matrix for the weightings of the economic development attributes from	
	Round Two	.240
Table 6.13	Inverse matrix for the weightings of the environmental protection attributes from	
	Round Two	.240
Table 6.14	Inverse matrix for the weightings of the social acceptability attributes from Round	
	Two	.240
Table 6.15	Weightings for the economic development attributes from Round Three	.241
Table 6.16	Weightings for the environmental protection attributes from Round Three	.241
Table 6.17	Weightings for the social acceptability attributes from Round Three	.242
Table 6.18	Coefficients of Kendall for economic, environmental and social attribute weightings	6
	for the three rounds	.245
Table 6.19	Final attributes weightings	.246
Table 6.20	Net benefits associated with each attribute under the different alternatives for the	
	selection of one of two net-cage systems to be utilised by the salmon farming	
	industry in southern Chile	.247

# **LIST OF FIGURES**

Figure 2.1	The tripartite nature of sustainability	17
Figure 2.2	Hierarchy of institutions	22
Figure 3.1	Flow chart of decisional process	68
Figure 3.2	Hierarchical structure of the model	91
Figure 3.3	Pairwise Comparison using the Analytical Hierarchy Process for Weight	
	Assessment	95
Figure 4.1	General location of the Turitea Wind Farm proposal	113
Figure 4.2	Key attributes of Turitea Wind Farm project evaluation	120
Figure 4.3	Coefficients of variation for the weightings of the economic development attributes for each round	155
Figure 4.4	Coefficient of variation for the weightings of the environmental protection attributes	
J	for each round	155
Figure 4.5	Coefficients of variation for the weightings of the social acceptability attributes for	
_	each round	156
Figure 4.6	Ranking of alternatives for the Turitea Wind Farm project evaluation	159
Figure 4.7	Results of the impact of changing the relative weightings of each goal (economic,	
	environmental and social) under the two alternatives for the Turitea Reserve	162
Figure 5.1	General location of the Cisne Austral Abattoir proposal	168
Figure 5.2	Key attributes of the Cisne Austral Lamb Export Abattoir project evaluation	172
Figure 5.3	Coefficients of variation for the weightings of the economic development attributes for each round	100
Figure F 4		198
Figure 5.4	Coefficients of variation for the weightings of the environmental protection attributes for each round	100
Figure 5.5	Coefficients of variation for the weightings of the social acceptability attributes for	130
riguic 5.5	each round	199
Figure 5.6	Ranking of alternatives scenarios for the Cisne Austral Abattoir project	
Figure 5.7	Results of the impact of changing the relative weightings of each goal (economic,	
C	environmental and social) under the three scenarios	206
Figure 6.1	The location for both the proposed projects	213
Figure 6.2	Key attributes for evaluation when selecting a net-cage system to be utilized by the	<b>:</b>
	salmon farming industry in Chile	218

Figure 6.3	Coefficients of variation for the weightings of the economic development attributes	
	for each round	.243
Figure 6.4	Coefficients of variation for the weightings of the environmental protection	
	attributes for each round	.243
Figure 6.5	Coefficients of variation for the weightings of the social acceptability attributes for	
	each round	.244
Figure 6.6	Ranking of alternatives for the selection of one of two net-cage systems to be	
	utilised by the salmon farming industry in southern Chile	.248
Figure 6.7	Results of the impact of changing the relative weightings of each goal (economic,	
	environmental and social) for the final utility score of each alternative	.250

### LIST OF ACRONYMS

AHP : Analytic Hierarchy Process

CBA : Cost-Benefit Analysis

CDP : Criterion Decision Plus

CV : Coefficient of Variation

DSS : Decision Support Systems

EIA : Environmental Impact Assessment

EIAS : Environmental Impact Assessment System

EPS : Environmental Priority Strategies

ESE : Economic, Social and Environmental

LDW : Logical Decisions for Windows<sup>™</sup>

LM : Leopold Matrix

MAUT : Multi-Attribute Utility Theory

MCA : Multiple Criteria Analysis

MUF : Multi-measure Utility Function

NRM : Natural Resource Management

REM : Rapid Evaluation Method

SIA : Social Impact Assessment

SMART : Simple Multi-Attribute Rating Technique

SMARTER: : Simple Multi-Attribute Rating Technique Exploiting Ranks

SUF: Single-measure Utility Function

UNCED : United Nations Conference on Environment and Development

UNEP : United Nations Environment Programme

WCED: World Commission for Environment and Development

### **DEFINITIONS OF TERMS USED**

The following terms have precise meanings in this thesis and are drawn from Logical Decision for Window (LDW) (Logical Decision, 2010, p 12-1 to 12-10), the MCA software employed to run REM.

**Alternative** - Alternatives are the choices which will be ranked by the analysis. There is no limit on how many alternatives can be defined in Logical Decision software. Alternatives consist of a name and a level for each measure. Levels may be point estimates (single numbers), text labels or probabilistic.

Analytic Hierarchy Process - A process for computing the relative importance of a set of alternatives or goal members. The decision maker is asked to provide the ratios of the performances (or importance) of all the possible pairs of objects in the set. A method, based on linear algebra, is used to compute the relative utilities or weights for the objects in the set.

**Attribute** - Attributes are the criteria which quantify the achievement of the objectives. They describe the consequences of the alternatives and make value trade-offs. Attributes are expressed in measures and these may be qualitative or quantitative. The decision analysis literature uses many aliases for attributes, including 'criteria', 'measures', 'scales', 'components' and 'indicators' (Keeney & Gregory, 2005).

**Goal** - A set of measures (and possibly other sub-goals) treated as a unit for ranking purposes. The goals form a hierarchy ranging from most to least general. Each analysis is required to have at least one goal, called 'overall'. If no other sub-goals have been defined, all of the measures are members of the overall goal. A measure or sub-goal can be a member of only one goal.

**Level** - An alternative's level on a measure is the number on the measure's scale (having the proper units) that indicates how the alternative performs on that measure. Levels can also be probabilistic, so that the level is defined by a

probability distribution instead of a single number. Levels can be text labels, where each alternative is assigned one of a limited number of text descriptors. Levels can also be defined as the weighted sum of a group of measure categories. Levels should not have a value or preference content. Levels are just data. Preference information is added when the levels are converted to utility.

**Measure** - Evaluation measures are the variables that are used to rank the alternatives. A measure consists of a name, a three letter abbreviation, units and most and least preferred levels. Logical Decision software puts no restrictions on the most and least preferred levels. The most preferred level can be greater or less than the least preferred level. There is also no requirement that the ranges on different measures be comparable. The ranges are made comparable when levels on the measures are converted to utility.

**Weight** - Weights are a casual term for the scaling constants (small *k*s) associated with the members of a goal in the Multi-measure Utility Function (MUF) of a goal. Weights provide an indication of the relative importance of the measures given the ranges found for a set of alternatives. The weights in a MUF are determined by the trade-offs that define the MUF. The trade-offs define a unique set of weights that will allow all of the equally preferred alternatives in the trade-offs to get the same overall utility.

**Trade-off** - A trade-off is a pair of equally preferred hypothetical alternatives that differ on only two measures: Alternative B has a more preferred level on measure 1 and a less preferred level on measure 2, while alternative A has a less preferred level on measure 1 and a more preferred level for measure 2. The levels of the measures are set so that a change in measure 1 just compensates for a corresponding change in measure 2. Equally preferred alternatives should have equal overall utilities, and since alternatives A and B differ only in measures 1 and 2, these compensating changes can be used to compute the relative weights for measures 1 and 2.

**Utility** - Utility is a standardized measure of the relative desirability of a given level or set of levels for an alternative. Utilities are the output of a Multi-measure Utility

Function (MUF) or Single-measure Utility Function (SUF). They are used to convert the levels of measures, which are based on scales with potentially different units, into a comparable scale with a range defined to go from 0.0 to 1.0. Utility functions generally assign a utility of 0.0 to the least preferred level for a measure, and assign 1.0 to the most preferable level for a measure. Alternatives with utilities closer to 1.0 are preferred.