Copyright is owned by the Author of the thesis. Permission is given for a copy to be downloaded by an individual for the purpose of research and private study only. The thesis may not be reproduced elsewhere without the permission of the Author.

Rural Masculinity, 1980-1995: Discursive Change in Rural New Zealand.

A thesis presented in partial fulfilment of the requirements for the degree of Master of Arts in Geography at Massey University

Antony Mark Maguire
1999

Abstract

This thesis is a social constructionist analysis of the construction of rural masculinity in New Zealand. As such, I have sought to link the major changes in the relationship between New Zealand farmers and the State since 1984, to a perceptible shift in the way that farmers conceptualise themselves.

Chapter One discusses the restructuring of the New Zealand economy since 1984. I concentrate on the changes to the agricultural sector and the way in which these changes have altered the relationship between farmers and the State. My aim is to background these changes, as I go on to discuss their cultural implications in later chapters.

Chapter Two is also a 'background' chapter in which I discuss the evolution of theories of masculinity, and place my reading of the construction of New Zealand rural masculinity in this context. I also outline the theoretical underpinnings of Social Construction Theory, and discuss it's application in this thesis.

In Chapter Three, I perform a semiotic analysis of 85 advertisements from *New Zealand Farmer*, *Straight Furrow* and *New Zealand Dairy Exporter*. My aim was to determine if the portrayal of farmers in these advertisements had changed in the 1980-1995 period, and I conclude that these portrayals had indeed altered in response to the economic restructuring of the rural sector.

Finally, in Chapter Four, I discuss and analyse the transcripts of the three focus-group style interviews that I conducted between December 1997 and February 1998. Throughout this chapter I compare and contrast my findings in Chapter Three with the responses of the farmers to my questions, as well as contextualising their responses in terms of the restructuring of New Zealand's agricultural sector since 1984. I then draw a number of conclusions about changes in the hegemonic discourses of agriculture in New Zealand.

For my parents Di and Paul, in appreciation of their generous support.

Table of Contents

ACKNOWLEDGEMENTS	iii
TABLE OF CONTENTS	iv
LIST OF TABLES	vii
LIST OF FIGURES	viii
INTRODUCTION	9
0.1 A Starting Point	10
CHAPTER ONE: RURAL RESTRUCTURING IN NEW ZEALAND	18
1.1 The Methodology of Restructuring	18
1.2 Effects of Restructuring	22
1.2.1 Effects on Agriculture	23
1.2.2 The farmer-state relationship	30
1.2.3 The relationship between farmers and representative groups	33
1.3 The Global Context	35
1.4 Conclusion	39
CHAPTER TWO: MASCULINITY	42
2.1 Theorising Masculinity	42
2.1.1 Psychoanalysis	42
2.1.2 Gender Role Theory	45
2.1.3 Social Construction Theory	48
2.2 Constructing a Dominant (Hegemonic) Masculinity	51

2.3 Linking Masculine Identity and Economic Change	56
2.4 Conclusion	57
CHAPTER THREE: TEXTUAL ANALYSIS	60
3.0 Introduction	60
3.1 Research Methods	62
3.2 Analytic Themes	63
3.3 Findings	67
3.3.1 What are the important signifiers and what do they signify?	67
3.3.2 Paradigmatic analysis	69
3.3.3 Intertextuality	75
3.4 Changes in the Discourse of Agriculture	78
3.5 Changes in the Advertisements 1980-1995	82
3.6 Conclusion	91
CHAPTER FOUR: FOCUS GROUPS	109
4.0 Introduction	109
4.1 Recruitment	110
4.2 Focus Group Responses	112
4.2.1 Focus Group One	112
4.2.2 Focus Group Two	130
4.2.3 Focus Group Three	139
4.3 Conclusion	146
CONCLUSION	149

APPENDIX A: SEMIOTICS	157
6.1 Communication Theory	157
6.2 Semiotic Analysis	158
6.3 Paradigms and Syntagms	160
6.4 Intertextuality	161
APPENDIX B: A NOTE ON FOCUS GROUPS	163
7.1 Introducing myself and gaining informed consent	163
7.2 Consent Form	164
7.3 Information Sheet	165
7.4 Focus Group Questionnaire	169
REFERENCES	172

List of Tables

Table 0.1	Results of content analysis for New Zealand Farmer	12
Table 0.2	Results of Content analysis for Straight Furrow	13
Table 0.3	Results of Content Analysis for New Zealand Dairy Exporter	13
Table 0.4	Number of 'farmers'	14
Table 0.5	Farmers under 35 years old	15
Table 1.1	Summary of New Zealand's economic performance 1960-1984	20
Table 1.2	Agricultural intervention policies prior to deregulation	25
Table 1.3	Mean income per sheep and beef farm	27
Table 1.4	Summarised Timeline of New Zealand's Rural Restructuring	29
Table 1.5	Previous occupation of cabinet ministers (Based on Roche et al 1992)	32
Table 1.6	Direct Government support as a percentage of agricultural value-added in	
indust	trialised countries in the late 1970s.	36
Table 1.7	Percentage of producer subsidy for all agricultural products	37
Table 3.1	Results of content analysis for New Zealand Farmer	71
Table 3.2	Results of content analysis for Straight Furrow	71
Table 3.3	Farmers under 35 years old	72
Table 3.4	Results of content analysis for New Zealand Dairy Exporter	73
Table 3.5	Frequency of Banking/Insurance advertisements in my sample	85
Table 4.1	Focus Group One	114
Table 4.2	Results of Question One for Focus Group One	119
Table 4.3	Results of Question Three for Focus Group One	127
Table 4.4	Focus Group Two	131
Table 4.5	Results of Question One for Focus Group Two	134
Table 4.6	Focus Group Three	140
Table 4.7	Results of Ouestion One for Focus Group Three	143

List of Figures

Figure 3.1: Straight Furrow (May 8th 1995), 48 (17), page 13.	95
Figure 3.2: Straight Furrow (May 8th 1995), 48 (17), page 27.	96
Figure 3.3: New Zealand Farmer (September 14th 1995), 117 (36), page 6.	97
Figure 3.4: New Zealand Farmer (May 22 1980), 101 (10), page 8.	98
Figure 3.5: New Zealand Farmer (January 17 1990), 112 (2), page 10.	99
Figure 3.6: Straight Furrow (January 23 1985), 43 (43), page 5.	100
Figure 3.7: New Zealand Dairy Exporter (May 1990), 55 (11), back cover.	101
Figure 3.8: New Zealand Dairy Exporter (May 1985), 60 (11), page 56.	102
Figure 3.9: New Zealand Farmer (September 7 1995), 117 (35), page 43.	103
Figure 3.10: New Zealand Farmer (September 7 1995), 117 (35), page 22, 23.	104
Figure 3.11: Straight Furrow (January 25 1990), 45 (49), page 19.	105
Figure 3.12: New Zealand Farmer (January 18 1995), 117 (2), page 39.	106
Figure 3.13: New Zealand Farmer (May 3 1995), 117 (17), page 14.	107
Figure 3.14: Straight Furrow (May 9 1990), 46 (7), page 5.	108