Copyright is owned by the Author of the thesis. Permission is given for a copy to be downloaded by an individual for the purpose of research and private study only. The thesis may not be reproduced elsewhere without the permission of the Author.

Deindividuation in the online Social Networking context: What situations might encourage deindividuation on Facebook?

A research proposal presented in partial fulfilment of the requirements for the degree of

Master of Arts

in

Psychology

at Massey University, Albany Campus,
New Zealand.

Emily Sarah Birch

2010

Abstract

Deindividuation occurs when group members perceive they no longer stand out as individuals, and their perceived anonymity enables engagement in behavior they would The study utilized a 2x2 between-subjects normally refrain from performing. experimental design to assess the impact of visual anonymity (low versus high) and salient social identity (group versus individual) on willingness to admit to holding socially undesirable views on a purpose-built Facebook profile page. Participants were requested to (1) follow administrative instructions and view a within-Facebook Group Webpage, (2) anonymously respond to controversial statements, (3) complete the Balanced Inventory of Desirable Responding, and (4) reiterate their responses to the statements on a Facebook group page. Participants assigned to the high visual anonymity condition were asked to use the default Facebook profile image as their profile picture, while those in the low visual anonymity condition were requested to upload a portrait-style photograph. The salient social identity (individual or group) was manipulated by referring to participants as either "individuals" or "group members", assigning either a "participant number" or a "group member number", and explaining the purpose of the study as an investigation of the effect of social processes on either "individual" or "group members". As predicted by the Social Identity model of Deindividuation Effects (SIDE model), visual anonymity and salient social identity were found to elicit an interaction effect on the degree to which numerical responses to the statement "fat people are lazy" was influenced by deindividuation, when the statement was presented on a Facebook group page. This finding was validated by the lack of significant differences between numerical responses to the statements on the anonymous survey website, and consistent scores on the Balanced Inventory of Desirable Responding between experimental groups. However, the three of the other controversial statements did not result in significant differences on Facebook, and the remaining controversial statement did not elicit significant responses in the predicted direction. Possible explanations for this finding are discussed, and recommendations for future research are presented.

Acknowledgements

Thank you to my supervisor, Richard Fletcher, for overseeing this piece of work.

Acknowledgement should also be given to Dianne Gardner for her input regarding ethical considerations and Stephen Hill for his valuable email discussions on methodological approaches. Harvey Jones and Malcolm Loudon deserve credit for their invaluable support in creating experimental software and online resources. I am also grateful to Massey University Humanities Ethics Committee (MUHEC: Northern) for their feedback and approval of this project.

Most of all, thank you to my family and friends who supported me in this endeavor.

This thesis is dedicated to all the innovative, courageous entrepreneurs, who seek to push the boundaries of what is possible with technology, and provide creative solutions to practical problems. I have such respect for all.

Table of Contents

Abstract ii
Acknowledgementsiii
Table of Contents
List of Figures vi
List of Tablesvii
Introduction
Overview
Literature Review
Methodology
Participants
Equipment 25
Procedure
Selection of Sample for Data Analysis
Results
Description of Sample
Balanced Inventory of Desirable Responding Scores: Exploratory Data Analysis 32
Balanced Inventory of Desirable Responding Scores: Statistical Significance 35
Survey Webpage Numerical Responses to Statements: Exploratory Data Analysis . 36
Survey Webpage Numerical Responses to Statements: Statistical Significance 37
Within-Facebook Numerical Responses to Statements: Exploratory Data Analysis. 38
Within-Facebook Numerical Responses to Statements: Statistical Significance 40
Within-Facebook Numerical Responses: T test for Independent Means
Written Responses to Statements on Survey Webpage
Written Responses to Statements within Facebook
Discussion
Conclusion
Bibliography
Appendix A: Information Sheet 62

Appendix B: Administrative Instructions	64
Appendix C: Survey Instructions	68
Appendix D: Within-Facebook Group Wall Post Instructions	71
Appendix E: Debrief Information	72
Appendix F: Request Letter for Massey IT Department	74
Appendix G: Screenshots	75
Appendix H: Other Tables	79

	TIDITA TION	ONTEL	CEDOOIL
DEINDIN	VIDUATION	ON FA	CEBOOK

List of Figures

Figure 1	Experimental Procedure for each of the Experimental Groups	26
Figure 2	Stem and Leaf Plot depicting the Distribution of Data for the Numerical Responses to the Controversial Statements presented within Facebook	39
Figure G1	The privacy settings "Recommended" by Facebook	75
Figure G2	"Custom" Privacy Settings Recommended to Participants in the Study	76
Figure G3	Default Facebook Privacy Settings regarding Information viewable to other Facebook Users when they utilize the Facebook Search Engine	77
Figure G4	Example of Facebook Research Group Page Settings	78

List of Tables

Table 1	Number of Participants Assigned to each Experimental Group	31
Table 2	Experimental groups' Mean, Median, and Standard Deviation on the Impression Management, Self-deceptive Enhancement, and Balanced Inventory of Desirable Responding	32
Table 3	Pearson Correlation of Balanced Inventory of Desirable Responding Total Scores with the Numerical Responses to the Controversial Statements, when presented on the Survey Webpage	34
Table 4	Pearson Correlation of Balanced Inventory of Desirable Responding Total Scores with the Numerical Responses to the Controversial Statements, presented on the Facebook Group Pages	34
Table 5	One-way ANOVA assessment of differences between the Experimental Groups' Mean Balanced Inventory of Desirable Responding, Impression Management, and Self-deceptive Enhancement Scores	35
Table 6	Means, Standard Deviations and Medians for the Numerical Responses to the Controversial Statements (external to Facebook)	36
Table 7	MANOVA of differences between Mean Numerical Responses to Controversial Statements on the Survey Webpage	37
Table 8	Means, Standard Deviations, and Medians for the within-Facebook Numerical Responses to the Controversial Statements	38
Table 9	MANOVA of differences between within-Facebook Mean Numerical Responses to Controversial Statements	40
Table 10	One-Way ANOVA of differences between within-Facebook Mean Numerical Responses to Controversial Statements	41
Table H1	MANOVA test of between-subjects effects of the within-Facebook Mean Numerical Responses to Controversial Statements	79
Table H2	T-test for Independent Means for Numerical Responses provided within-Facebook for each of the Experimental Groups	81