Copyright is owned by the Author of the thesis. Permission is given for a copy to be downloaded by an individual for the purpose of research and private study only. The thesis may not be reproduced elsewhere without the permission of the Author. The Application of the Product Development Process in the Development of Architectural Products



A thesis presented in partial fulfillment of the requirements of the Degree of Master of Technology in Product Development at **Massey University** 

> Natasha Perkins 1997

# The Application of the Product Development Process in the Development of Architectural Products

### Abstract

Historically, methodologies in architecture and product development have differed with one based in art, the other in industry but their similarities are bringing them together. This research compares the Product Design, Product Development Process and Architectural Design Methodologies, showing the differences between them and how they are developing to common structures. Architectural design in the 1990s is presented as a multi-disciplinary solution for complex building systems, including purpose built products, and examples of European architectural firms who develop products with manufacturers are presented.

Opportunity exists in New Zealand for product development to be utilised in architectural projects. A project investigated the design, development and production of an architectural product in New Zealand, where a combined Product Design and Development Process was integrated with Architectural Design. This was the design and development of a trolley system for the new Palmerston North Library.

The Product Development and Architectural Processes need to be interrelated for a total design approach in development projects to produce and market products. This requires a greater emphasis on the inclusion of end user involvement in the building up of ideas and evaluation procedures throughout the development process. Also needed is a better understanding of manufacturing processes and product development. This integration of the Product Development Process including final marketing with architectural design can be achieved by forming multi-disciplinary teams or networking with other professionals for example manufacturing engineers and consumer researchers. This integration should produce marketable products. The research concludes that Product Development is an effective method for designing architectural products in New Zealand for the local market and for export.

### Acknowledgements

Thanks must be given to all those people involved in the practical section of this study. These include the Head Librarian and librarians at the Palmerston North Public Library, the Athfield Architects team, and the manufacturers of the prototypes.

Funding for the research was met by the Department of Consumer Technology, Massey University and Athfield Architects Limited, Wellington.

I should like to thank Professor Peter Robertson of the Consumer Technology Department for the invaluable guidance he provided throughout this study.

A special mention and thanks goes out to Professor Mary D. Earle for her knowledge of Product Development and academic support.

Similarly, Erik Greenslade and Helen Rayner also provided much guidance, listening power and constructive criticism in the development of the thesis. Thank you Helen - the best study partner, librarian and fellow Taurian.

Special mention goes to Clare and Ian Athfield, Carolyn Stevens and Allan Brown, for their commitment to design and development, and who know what it is all about in the real world.

A big shout out to all my other friends for your discussion and support -Cheers

Finally, I would like to give thanks to my parents, my partner Bansé, Hamish and Michelle for their support and encouragement throughout my academic endeavours.

## Table of Contents

Abstract	i
Acknowledgements	ii
Table of Contents	iii
List of Figures	vi
List of Tables	vi
Introduction	I
Chapter One The Development Of Architectural Design And	6
Product Development Processes.	
	,
How to design for a changing world	0
Design and Design Methodology Definitions	/
Growth, Development and Application of Design Methods	8
Systematic methods	0
Designer Benaviour	10
Reflective Prestitioner	12
Other Design Methods	14
Architectural Plan of Work	15
Product Design	18
Management of the Design Process	19
The Product Development Process	20
Comparison of Architectural Design Product Design and the Product	20
Development Process	
Analysis and Critique	25
	25
Chapter Two Product Development In Architectural Design	27
Chapter Two Troduct Development in Arcintectural Design	21
Towards Industrialised Building Methods	27
Foster and Rogers Development of Products in Architecture	30
Philosophy and Working Methods	31
Design of Furniture in a Building System	34
- Use of Manufacturing Methods	34
Evolutionary Development of Furniture	36

- Design for Manufacture	38
Integrated Teams	42
Total Design Approach	43

# Chapter Three Product Development In A New Zealand 47 Architectural Project

Introduction	47
Aim and Objectives	48
The Product Development Process	49
Planning	50
Research	50
Standard Book Trolley	50
- Technical Information	51
- User Feedback	52
New Trolley System	53
- Technical Information/Requirements	53
- User Investigation	54
Market information	55
Design Specification	55
Design Investigation	57
Design Philosophy	57
Initial sketch discussions	58
Feedback on Concept Sketches	58
Design Development	59
Mock-ups	59
Testing	60
- The Testing of Prototypes with Users	60
- Evaluation with specific users	61
- Technical Evaluation	61
- Testing of the Trolley with the Public	62
- Public feedback results	62
Production Development	63
Evaluation of the Project	64
Project Costs	64
Timeline of Project	65
- Relationship to original time frame	66
Final Design	66

Future Work and Promotion	67
Conclusions	68
Chapter Four Discussion And Conclusions	69
Discussion	69
People Involved in the Design and Buying Process	70
Budget and time constraints	72
Process for Product Design in the Architectural Environment	73
Inclusion of the Product Development Process into a Building	75
Program	
Problems and Barriers to the Product Development Process in	77
the Architectural Environment.	
Future Production and Promotion	78
- Marketing	78
- Ownership	79
New Zealand Context	80
Conclusions	81
Recommendation Section	82

### References

Bibliography

### Appendices

- A Design Brief
- B Gantt Chart
- C Technical User Feedback on Standard Book Trolley
- D Technical User Feedback on Concepts:

Trolleys - Designs and Suggested Numbers

- E Technical Evaluation
  - Memorandum from P.N.C.C. Library
- F Feedback Form

# List of Figures

figure I	An iconic model of a design process.	9
figure 2	Archer's design process (1963).	10
figure 3	The Markus/Maver design process incorporating decision sequence.	12
figure 4	Schön's reflection-in-action summary of paradigms.	14
figure 5	Royal Institute of British Architects Plan of Work (1966)	17
figure 6	Idealized Product Evolution - British Standard 7000.	19
figure 7	Cooper's (1983) seven stage new product process.	21
figure 8	The Walking City in New York, by Ron Herron (1964)	28
figure 9	Model development for casting. Richard Rogers + Partners.	32
figure 10	Interior view showing various chairs and the signage system	35
figure II	Seating for Centre Pompidou.	36
figure 12	Nomos evolution Stage 1. drawing board design for the Foster office.	37
figure 13	Nomos evolution Stage 2. the Renault Building reception desk.	38
figure 14	Nomos furniture. Casting system for leg detail.	39
figure 15	Nomos desk - initial sketch and finished product	39
figure 16	Nomos furniture - mock-up and ergonomic development.	40
figure 17	Nomos furniture - Development of the foot detail.	41
figure 18	Nomos furniture - Factory mock-up testing of designs for storage.	41
figure 19	Evolutionary development of a library trolley system.	47
figure 20	Standard book trolley design project for the Wellington Public Library	51
figure 21	Conceptual discussion sketches for trolleys	58
figure 22	Concept presentation sketches of the technical and display trolleys.	59
figure 23	Mock-up sketches of the display trolley for communication with	60
	manufacturer.	
figure 24	Drawing with recorded changes from technical evaluation.	61
figure 25	Mock-up positioned in existing library for evaluation.	62
figure 26	Standard book and display trolleys.	66
figure 27	A member of the public working at the technical trolley in the new library.	67
figure 28	Co-ordination and relationships between parties.	71
figure 29	Architectural product development process.	74
figure 30	Inclusion of a product development project into a building. program.	76

### List of Tables

Similarities and differences in the Architectural and Product Design, and	24
the Product Development Processes.	
The product development process for the new trolley system for the	49
P.N.C.C. library.	
Timeline of project and construction of library.	65
	Similarities and differences in the Architectural and Product Design, and the Product Development Processes. The product development process for the new trolley system for the P.N.C.C. library. Timeline of project and construction of library.

#### Introduction

In a society changing continually with technology as an active ingredient, environments are required to be flexible and interactive. The main drive for this has been the transfer from an industrial age through an electronic revolution to what is termed the 'Second Machine Age' (also known as the Information Age). Just as the robot has revolutionised the processes of production, the computer has altered the way most of the western world operates. The First Machine Age meant struggling to reconcile the art and craft of architecture with the new machinery of industrial production. Most early Modernists were concerned mainly with the new style rather than understanding industrialised production methods.

The Second Machine Age can be associated with the introduction of the television, but more so of the computer. The microprocessor has allowed modern industry to provide benefits for the masses especially in the areas of consumer goods, automobiles, and communications, by flexible mass-production lines. Buildings of the Second Machine Age are complex systems that contain complex subsystems made of many mass produced products such as ducting, electrical, heating and computer controlled lighting systems. These truly 'smart buildings' are technology based and require a multi-disciplinary approach in their creation.

The methodologies of architecture and product development have differed, but despite this, architectural practices often design products for their buildings. Some of the reasons for this include: a complete design service to the client; control of service and design; the

I

unavailability of the required goods; local production quota restrictions; budget; lead times; and monetary gains.

In public and commercial spaces, products such as lighting, furniture, shelving and carpets have substantial budgets and involve a large proportion of the research and development in their production, but are typically designed on a job-by-job basis. In this situation, many practices fail to realise the potential in design for sustainable manufacture, and produce 'one off' designs that ideally should be, or could be mass produced. However, there are several architectural firms that design and produce one-offs for a particular job that then become mainstream products. They achieve this through the use of multi-disciplinary teams, and a structured research and development programme with a manufacturer.

This thesis investigates why and how the Product Development process could be utilised in the development of architectural products. Chapter One studies the historical development of product development and architectural and product design.

Product Development is part of a company's business strategy to launch new and improved products onto the market. The Product Development Process is a multi-disciplined co-ordinated project that is undertaken to meet the company's strategic goals including marketing, business and technology plans

Product Design forms part of this project and consists of the product design specification (or 'product concept') development through to the

testing of the final prototype. Professionals, namely product and industrial designers, model-makers, technologists and engineers are closely involved in the total project and consider the consumer as well as the manufacturing requirements in the Design Process.

Architectural Product Design encompasses the design and development of products for architectural environments. These products may be developments in building materials and finishes, or any item in an interior. In this context architectural products offer a large area of potential for product and industrial designers to exploit, using a structured development process. This is especially the case in New Zealand where: overseas lead times can be extremely long; quotas<sup>1</sup> exist for public and government interiors; architects specify overseas products because they regard New Zealand made products substandard. This country has the primary resources and skill base to produce value added architectural products.

There is a need to compare Product Design and Architectural Methods to see if they can be integrated for use in an architectural context for a total design approach. Cooper(1983) reviewed the uptake of the Product Development Process and its success within the manufacturing sector, but within architecture there has been little research to date. Abel(1986) in Ditching the dinosaur sanctuary suggested architects become more aware of industrial design practices and manufacturing processes.

<sup>&</sup>lt;sup>1</sup> A quota of 70% New Zealand content exists for publicly funded projects. This is to limit import of product and give local firms an opportunity.

Within the Architectural industry there are very few examples of firms who have Research and Development programmes in place as part of their strategic goals. The architectural practices of Norman Foster and Associates, and Richard Rogers + Partners are the major exceptions. They employ industrial and product designers, other specialists when required, and work closely with engineers and manufacturers to develop products. Examples of their product work is presented and discussed in Chapter Two.

The design and development of a library trolley system was selected as a project to validate Architectural projects using product development methods in practice within New Zealand. This project was undertaken by the researcher, in conjunction with, Athfield Architects of Wellington, for the Palmerston North City Council library, and was completed in May 1996.

The objectives for this thesis were:

 To compare Architectural, Product Design and Product Development Methodologies.

 To investigate the historical development and compare the differences between the Product Development Process and Architectural Design Methodologies.

• To study architectural firms that have integrated development methods within their Architectural methodology and design philosophy.

 To undertake an integrated method of product development for an architectural product within an architectural environment in New Zealand by:

-Recording the actual process used in the development process and; -Recording the decision making process and ascertain how it affects the development process.

• To investigate and confirm that a systematic and structured process can be overlaid on the architectural design process with a user focus.

It must be noted that the aim was not to come up with a new methodology: but to prove that an understanding of the processes and their manipulation, can lead to more efficient building projects, as well as successful commercial products. No attempt is made in this paper to define "good design" as the work presented is concerned with the theory of navigating towards a final product rather than with the merit of that product, although it should be stated that an efficient process should lead to a better end product. The mere fact that the firms presented in Chapter Two have produced key buildings in Europe and have won countless awards for their work, perhaps is an indication that their process and philosophies are on the road to providing society with more efficient and customer orientated environments and the building industry with a progressive project method.