Copyright is owned by the Author of the thesis. Permission is given for a copy to be downloaded by an individual for the purpose of research and private study only. The thesis may not be reproduced elsewhere without the permission of the Author.

A BUSINESS TAKING THE SOCIAL INITIATIVE: THE CARTER HOLT HARVEY TASMAN CASE

A thesis presented in partial fulfilment of the requirements for the degree of :

Master of Management

Massey University Wellington New Zealand

Mary Ashby 2005

ACKNOWLEDGEMENTS

The generous support given by my employer made it possible to attend the 2003 annual conference of the New Zealand Sustainable Business Network and, in the process, to meet two people who made this study possible – Allan Watson and Helen Jenkins from Carter Holt Harvey Tasman. I am indebted to Allan and Helen for their interest and support, and to the senior management team at Carter Holt Harvey Tasman for approving this project and assisting with funding.

I would also like to acknowledge the encouragement, inspiration and guidance given by my two supervisors, Dr Martin Perry and Associate-Professor Andrea McIlroy. Their scholarly insights and special input made this a challenging and rewarding intellectual journey.

I would like to thank my colleagues in the Department of Management and Enterprise Development at Massey University who helped to sustain my interest in this study, lent me books, offered advice and understanding. I owe special thanks to Kate Lewis for her support as a mentor and encouragement as a friend.

I would also like to thank the participants in this research who generously gave of their time and views. Special thanks are due to a number of people – those who guided me around the mill and explained parts of the production process; a past director of the Tasman Pulp and Paper Company Ltd who gave an interesting historical account of the workplace; and a senior executive from Carter Holt Harvey's head office who met with me in Wellington to discuss the study's findings. This was an interesting and exciting project to work on, and it was the input of all who participated that made it so.

Special thanks are also due to Lisa Brown, Editor, *the Kawerau Voice*, who regularly sent copies of the local newspaper. The *Kawerau Voice* was a valuable source of information for the study, and Lisa's help much appreciated.

On a different plane, I would like to thank my husband, Rob, and other members of my family for their patience and love, and for supporting me always.

ABSTRACT

This thesis explores the workplace of a sustainable award-winning company in a small New Zealand town. Its special focus is on investigating how employees perceive the firm's exercising of social responsibility in relation to its various communities and, in particular, its support of social initiatives.

Qualitative methods were used and multiple sources of evidence drawn on, in order to allow a broad range of historical, attitudinal and behavioural issues to be analysed in this single case study. The results demonstrated that employees tended not to view their employer's social initiatives in isolation, but to adopt a much broader focus that took into account other aspects of organisational life. Consequently, some employees were critical of the extent of support given the external community, while others (particularly those involved in social initiatives) saw room for expansion of the firm's support. Key factors found to be influencing the way in which employees' perceived the firm's support of social initiatives were the employer's workplace performance, the strong family-oriented workplace culture, and individuals' concerns for the local community. Business outcomes perceived to arise from employees' involvement in the firm's environmental and community initiatives included more satisfied and professionally-skilled employees with a higher personal profile, and a significantly enhanced reputation for the firm. The employer was thought to be mostly concerned with the latter outcome, and to be largely unaware of the potential for human resource benefits to simultaneously be accrued as employees engaged in social initiatives.

Areas identified for future research include how the skills and attributes acquired during the participation experience may impact on individual performance and affect team productivity; how employee forums established to promote management-employee collaboration on social initiatives may contribute towards the simultaneous development of more trusting and fruitful relationships, and improved interpersonal skills; and how both the separation and sharing of social and cultural values may influence the evolution of business-community relationships, and the nature of social initiatives supported by firms as they interact with their local communities.

TABLE OF CONTENTS

Ackno	wledgements	i
Abstra	rct	ii
Table	of Contents	iii
Tables	and Figures	vi
CHAI	PTER ONE: INTRODUCTION	1
1.1	Background	1
1.2	Purpose of study	2
1.3	Research questions	3
1.4	Research objectives	3
1.5	Justification for the study	4
1.6	Outline of the thesis	5
CHAI	PTER TWO: LITERATURE REVIEW	6
2.1	Introduction	6
2.2	Recent trends and their impact on the NZ workplace	6
2.3	Evolution of the concept of corporate social responsibility	13
2.4	Theories, concepts and tensions emerging in the CSR debate	18 21
2.5	Perceptions of corporate social responsibility	
2.6	Summary	33
CHAI	PTER THREE: RESEARCH DESIGN	. 34
3.1	Introduction	34
3.2	Selection of case study organisation	35 37
3.3	Selection of research method	39
3.4	Theoretical perspective	
3.5	Selection of a single case study	46
3.6	Case study procedures	
3.7	Data collection	50 51 52 54
3.8	Case study analysis proceudres	54

3.9	Limitations of case study research	. 55
3.10	Ethical considerations	. 56
3.11	Conclusion	. 58
CHAP	TER FOUR: PRESENTATION AND ANALYSIS OF DATA	59
4.1	Introduction	. 59
4.2	Objectives of the analysis	. 59
4.3	Case study participants	. 60
4.4	Key factors influencing the workplace	. 62
	4.4.1 A highly dynamic environment of change	
	4.4.2 CHH Tasman and local employment	
4.5		
	Significance of employer's social performance for new employees	
4.6	Employees' awareness of social policies and initiatives	
4.7	Communication and consultation processes in place	
	4.7.1 Methods used to inform employees of social initiatives supported	
	4.7.3 Company-community consultation on social issues	
4.8	Employee involvement in community initiatives	. 80
	4.8.1 Recruitment of employee volunteers	. 80
	4.8.2 Perceived barriers to involvement	
	4.8.3 Recognised outcomes of involvement for employees	. 84
4.9	Perceived purpose and outcomes of the company's investment in social initiatives	00
	4.9.1 Company's performance versus its competitors	
	4.9.2 Perceived purpose of investment in social initiatives	
	4.9.3 Perceived outcomes of investment in social initiatives	
	4.9.4 Social initiatives and their influence on employees	
4.10	Issues perceived as needing to be addressed	. 96
4.11	Conclusion	. 96
CHAP	TER FIVE: DISCUSSION	98
5.1	Introduction	. 98
5.2	Key contextual factors	
	5.2.1 The employer-employee relationship	
	5.2.2 The workplace culture	
F 3		
5.3	Awareness of and attitudes towards the employer's social initiatives	
	5.3.2 The perspective of prospective employees	
	5.3.3 Attitudes towards the promotion of social initiatives/performance	
5.4	Communication and consultation on social policies and initiatives	
	5.4.1 External and internal communication	
	5.4.2 Internal consultation on social initiatives	
	5.4.4 Recruitment of employee volunteers and barriers to involvement	
5.5	Outcomes of the participation experience for employees	
5.6	Perceived purpose and outcomes of investment in social initiatives for the	
	employer	
	5.6.1 Perceived purpose of investment in social initiatives	121

	5.6.2 Perceived outcomes of investment in social initiatives for the employer	123
5.7	Conclusion	124
CHA	APTER SIX: CONCLUSIONS	125
6.1	Introduction	125
6.2	Conclusions in relation to the research objectives	125 127 128
6.3	Limitations of the case study	
6.4	Implications of the study for research and practice	132
6.5	Areas for future research	133
6.6	Recommendations	134
6.7	In Conclusion	135
	ERENCES	136
APP	PENDICES	
1	Interview Schedule	147
II	Conceptual Framework	149
Ш	Information Sheet	150
IV	Consent Form	152

TABLES AND FIGURES

TABLES

4.1	Participants by Duration of Employment, Gender and Role61
4.2	Social initiatives supported by the Tasman Pulp and Paper Company69
4.3	Corporate social initiatives as identified by participants73
4.4	Participants involved in initiatives by gender and role
4.5	Outcomes associated with the participation experience84
FIGI	JRES
2.1	Carroll's Pyramid of Global Corporate Society Responsibility and Performance14
3.1	The Kawerau site shared by Carter Holt Harvey Tasman and Norske Skog Tasman36
3.2	Map of the Bay of Plenty region showing the location of Kawerau37
3.3	A critical realist view of causation44
5.1	Key factors influencing employees' perceptions of their employer's social initiatives from a realist perspective
5.2	Proposed structure for managing the flow of information and the process of information and the process of consultation between internal and external stakeholders117